

AGNÈS FESTRÉ

Curriculum Vitae

July, 2019

Université Côte d'Azur ([UCA](#)), CNRS, [GREDEG](#), France
Campus Azur, 250 rue Albert Einstein, CS 10269,
06905 Valbonne Cedex
(+33) 493954367
agnes.festre@univ-cotedazur.fr

Education University of Nice Sophia Antipolis and University of Siena (Italy), Ph.D., economics, 1998, European Marie Curie Grant. Dissertation: “Credit and Economic Activity: a Historical and Theoretical Perspective” under the supervision of Jean-Luc Gaffard (U. Nice Sophia Antipolis) and Lionello Punzo (U. of Siena, Italy)

University of Nice Sophia Antipolis, Master Degree in Economics and Finance, 1992.

Experience

September 2014 – present

Full Professor of Economics, UCA and [GREDEG](#), France

Director of of the Laboratory of Experimental and Behavioral Economics of Nice ([LEEN-NiceLab](#))

Co-director of the UCA Master Programme “[Strategic Interactions and Economic Dynamics](#)”

Member of the Ethics Committee of UCA ([CERNI](#))

Member of the Scientific Committee of the NeuroMod Institute of UCA (<http://univ-cotedazur.fr/en/index/projet-structurant/neuromod>)

September 2011 – September 2014 Full Professor of Economics, University of Picardie Jules Verne, France

September 2001 – September 2011 Associate Professor, University of Nice Sophia Antipolis, France

Research interests

Behavioral and experimental economics (social preferences, motivations, institutions and social norms, nudges)

History of economic thought

Published Papers

Festré, A., Kirakozian, A. Toumi, M. (2019, forthcoming). Threat, sanction or advice? Prosocials vs. individualists: which incentive for whom? *Revue Economique*.

Festré, A. (2019, forthcoming). Hayek on expectations: The interplay between two complex systems, *European Journal of the History of Economic Thought*. doi: 10.1080/09672567.2019.1626464

Festré, A. (2019, forthcoming). Further evidence on fair behavior, *Homo Oeconomicus Journal of Behavioral and Institutional Economics*.

Festré, A. (2018). Do people stand by their commitments: Evidence from classroom experiments, *Journal of Behavioral and Experimental Economics*, 76, pp. 1-6.

Festré, A., Lakowski-Laguerre, O. & Longuet, S. (2017). Schumpeterians on economic policy issues: Re-reading Schumpeter through the lens of institutional and behavioural economics, *Journal of Evolutionary Economics*, 27(1-2), pp. 3-24.

Festré A. & Aghion, P. (2017), Schumpeterian growth theory, Schumpeter and growth policy design, *Journal of Evolutionary Economics*, 27(1-2), pp. 25-42.

Festré, A. & Garrouste, P. (2016), Wieser as a theorist of institutional change, *Journal of the History of Economic Thought*, 38(4), pp. 463-483.

- Festré, A. & Garrouste, P. (2015). The economics of attention: Historical roots and their relevance for current debates, *Oeconomia History/Methodology/Philosophy*, 5(1), pp. 3-36.
- Festré, A. & Garrouste, P. (2014). [Somebody may scold you! A dictator experiment](#), *Journal of Economic Psychology*, 45, pp. 141-153.
- Festré, A. & Garrouste, P. (2014). Theory and evidence in psychology and economics about motivation crowding out: A possible convergence?, *Journal of Economic Surveys*, 29(2), pp. 339-356.
- Festré, A. & Garrouste, P. (2013). The respective effects of being observed and sanctioned in modifies Dictator and Ultimatum games, *ISRN Economics*, Hindawi Publishing Corporation, Article ID761482, 13 pages, <http://dx.doi.org/10.1155/2013/761482>.
- Festré, A. (2010). Incentives and social norms: A motivation-based economic analysis of social norms, *Journal of Economic Surveys*, 24(3), pp. 511-538.
- Festré, A. & Garrouste, P. (2009). [The economic analysis of social norms: a reappraisal of Hayek's legacy](#), *Review of Austrian Economics*, 22(3), pp. 59-279.
- Festré, A. & Raybaut, A. (2009). [Banques coloniales : origines et problèmes de financement](#), *Oeconomia*, special issue: *La tradition post-esclavagiste dans la théorie et dans la pratique*, 43(7-8), pp. 1177-1199.
- Festré, A. & Nasica, E. (2009). [Schumpeter on money, banking and finance: an institutionalist perspective](#), *European Journal of the History of Economic Thought*, 16(2), pp. 325-356.
- Festré, A. & Garrouste, P. (2008). Rationality, behavior, institutional and economic change in Schumpeter", *Journal of Economic Methodology*, 15(4), pp. 1-26.
- Festré, A. (2006). [Knut Wicksell and Ludwig von Mises on Money, Interest and Price Dynamics](#), *Journal of History of Economic Thought*, 23(3), pp. 333-357.
- Festré, A. (2003). [Knowledge and individual behaviour in the Austrian tradition of business cycles: von Mises vs. Hayek](#), *History of Economic Ideas*, 11(3), pp. 13-45.
- Arena, R. & Festré, A. (2002). [Connaissance et croyances en économie : l'exemple de la tradition autrichienne](#), *Revue d'Economie Politique*, 5, pp. 635-57.
- Festré, A. (2002). [Money, Banking and Dynamics: Two Wicksellian routes from Mises to Hayek and Schumpeter](#), *American Journal of Economics and Sociology*, 61(2), pp. 439-480.

Reprinted in:

John Cunningham Wood et Robert D. Wood (Eds.) (2004), *Friedrich A. Hayek: Critical Assessments of Leading Economists* (vol. 4), Routledge, pp. 427-36.

Book Chapters and Conference Proceedings

- Verdier, P., De Filippi, P., Marteu, T., Mallet, F., Collet, P., Arena, L., Attour, A. Ballatore, M. Chessa, M., Festré, A., Guitton-Ouhamou, P., Bernhard, R. & Miramond, B. (2018), Smart IoT for Mobility: Automating of Mobility Value Chain through the Adoption of Smart Contracts within IoT Platforms, *17th Driving Simulation & Virtual Energy Conference*.
- Festré, A. (2012). [Carl Menger and Friedrich von Wieser on the role of knowledge and beliefs](#). In R. Arena, A. Festré and N. Lazaric (Eds), *Handbook of Knowledge and Economics*, Cheltenham: Edward Elgar.
- Festré, A. & Giustiniano, L. (2011). [Relational capital and appropriate incentives: A recipe for human resource sustainability](#), Proceedings of the 2011 International Conference of Human Resource Development and Sustainability, September 28-30 2011, Taipei, Taiwan, ROC., pp. 101-112, Graduate Institute of International Human Resource Development, National Taiwan Normal University (NTNU), ISSN: 2072-926X.
- Festré, A. & Giustiniano, L. (2010). La creazione di capitale relazionale in azienda attraverso l'uso appropriato di incentive e motivazioni". In *Crescere al Futuro: una leadership relazionale per andare oltre la crisi (A cura di Nadio Delai)*, Report of the University LUISS Guido Carli (Rome, Italy) for young entrepreneurs of Cofindustria and UniCredit Private Banking.
- Festré, A. & Lazaric, N. (2006). [Routines and leadership in Schumpeter and von Mises' analysis of economic change](#). In F. Asso and L. Fiorito (Eds), *The Conference Proceedings on Economics and Institutions: Contributions from the history of economic thought*, Milan: Franco Angeli.
- Arena, R. & Festré, A. (2006). [Knowledge and beliefs in economics: the Austrian tradition case](#). In R. Arena and A. Festré (Eds), *Knowledge, Beliefs, and Economics*, Cheltenham: Edward Elgar, pp. 35-58.
- Arena, R. & Festré, A. (2005). [Macroeconomic analysis and individual economic rationality: some lessons from Wicksell to Schumpeter and von Mises](#). In G. Fontana and R. Realfonzo (Eds), *The Monetary Theory of Production: Tradition and Perspectives*, Palgrave Macmillan.
- Arena, R. & Festré, A. (2004). Market and the 'new economy': Elements for an Austrian approach. In J. Birner et P. Garrouste (Eds), *Austrian Perspectives on the New Economy*, London: Routledge.

- Festré, A. (2002). [Innovation and Business Cycles](#). In R. Arena and C. Dangel-Hagnauer (Eds), *The Contribution of Joseph Schumpeter to Economics: Economic Development and Institutional Change*, London: Routledge.
- Festré, A. (2002). [Money, Banking and Dynamics: Schumpeter vs. Hayek](#). In R. Arena and C. Dangel-Hagnauer (Eds), *The Contribution of Joseph Schumpeter to Economics: Economic Development and Institutional Change*, London: Routledge.
- Arena, R. & Festré, A. (1996). [Banks, credit and the financial system in Schumpeter: an interpretation](#). In L. Moss (Ed), *Joseph Schumpeter, Historian of economics*, London: Routledge.
- Reprinted in:*
- H. Hanusch (Ed.). (2010), *The Legacy of Joseph Schumpeter (Intellectual Legacies in Modern Economic Series, So2)*, Cheltenham, UK and Northampton, Mass.: Edward Elgar.
- G. Ingham (Ed.). (2005), *Critical Studies in Economic Institutions (vol. 8): Concepts of Money: Interdisciplinary Perspectives from Economics, Sociology and Political Science*, Cheltenham, UK and Northampton Mass.; Edward Elgar, pp. 375-85.

Editorship and Editorials

- Attanasi, G., & Festré, A. (2019, forthcoming). Special Issue: Recent Developments in Behavioral and Experimental Economics (Selection of the Proceedings of the ASFEE 2018 & 2017 Conferences), *Revue Economique*, forthcoming.
- Attanasi, G., Festré, A. & Jacquemet, N. (2019, forthcoming). Foreword. Recent Developments in Behavioral and Experimental Economics, *Revue Economique*, forthcoming.
- Festré, A., Lakowski-Laguerre, O. & Longuet, S. (2017). Special Issue: Schumpeterians on economic policy issues, *Journal of Evolutionary Economics*, 27(1-2), pp. 1-3.
- Festré, A., Lakowski-Laguerre, O. & Longuet, S. (2017). Editorial. Schumpeterians on economic policy issues, *Journal of Evolutionary Economics*, 27(1-2), pp. 1-3.
- Arena R., A. Festré, A. & Lazaric, N. (2012, eds.). *Handbook of Economics and Knowledge*, Handbook, Edward Elgar.
- Arena, R. & Festré, A. (2006, eds.), *Knowledge, Beliefs and Economic Activity*, Cheltenham: Edward Elgar.

Magazines, blog articles, youtube

- Festré, A. (2017). Translation of the subtitles of the education movie of Michael Polanyi (1940): *Unemployment and money. The principles involved*. <https://youtu.be/ISdCKxIIMoA>
- Festré, A. & Raybaut, A. (2017). Banques coloniales, credit et circulation : l'exemple de la Martinique", 1848-1871, n° 44 of the bulletin *Les Annales de la Martinique*.
- Festré, A. & Garrouste, P. (2015). The economics of attention: Is there an appropriate balance between the interests of information providers and users? Blog of the *London School of Economics and Political Science*, 24 juin 2015.
<http://blogs.lse.ac.uk/impactofsocialsciences/2015/06/24/economics-of-attention-information-providers-and-users/>
- Festré, A. & Garrouste, P. (2011). Big brother is watching you, Editions Le Mook Autrement série "Questions sociétales", September, pp. 62-65.
- Festré, A. & Lazaric, N. (2008). L'économie de la Connaissance, *Economie et Management*, 126, pp. 44-50.

Book reviews

- Review of Courvisanos J. (2014), *Cycles, Crises and Innovation*, Cheltenham: Edward Elgar. In *Journal of History of Economic Thought*, 36(3), pp. 390-391.
- Review of Cowen T. (1997), *Risk and Business Cycles: New and Old Austrian Perspectives*, London: Routledge. In *The European Journal of the History of Economic Thought*, 6(1), pp. 111-164, April 1999.

Submitted papers

- Michael Polanyi's economics: a strange rapprochement (Revise and Resubmit), *Journal of Institutional Economics*.

Broadcasted conferences

Festré, A. & Giboin, A. (8 November 2016). Affordances, nudges et conception d'artefacts.
<https://vimeo.com/190859588>

Festré, A. (18 November 2017). Michael Polanyi's economics: a strange rapprochement, Massachusetts Institute of Technology (MIT) for the Annal workshop of the Polanyi Society: "Trade, Employment, and Public Policy: Polanyi Then and Now", co-organised by Anne McCants (MIT) and Eduardo Beira (MIT Portugal Program), Boston (USA), 18 November 2017. https://youtu.be/aOzp-U_Ewo4; <https://youtu.be/b9WeUM4TEow>.

Research grants

- Prime d'Encadrement Doctoral et de Recherche, 2014-2018
- Prime d'Excellence Scientifique, 2011-2014
- Fellowship ICER (International Center for Economic Research / Turin), 15 May-15 July 2007 and December 2007

Association memberships and elected positions

- Member of the Scientific Committee of the *French Association for Experimental Economics* since 2018
- Member of the Scientific Committee of the *Journal of the History of Economic Thought* (Cambridge University Press) since 2014

Professional activities

Organization of conferences

- Organized (with Richard Arena) a Summer School on « Methods in Social Sciences : Past, Present and Future », Cargèse (Corsica, France), 9-13 September 2019. .
- Organized the 9th Annual Conference of the French Association for Experimental Economics (AsFEE), Nice, 14-15 June 2018.
- Organized with Lise Arena (management sciences, GREDEG), Alain Giboin (ergonomist, INRIA) and Pierre Thérouanne (Psychologist, LAPCOS, UCA) of a pluridisciplinary workshop on technology and social acceptance, MSHS Sud-Est, Nice, 2 February 2017.
- Organized (with Odile Lakomski-Laguerre and Stéphane Longuet, University Picardie Jules Verne) the Workshop on 'Schumpeter and Schumpeterians on Economic Policy Issues', Amiens, 19-20 May 2014.
- Organizes (with Pierre Garrouste, University Nice Sophia Antipolis) the first and third Workshops of the ANR INAPOR (Paris, 21-22 February 2008 and Nice, 25-26 June 2010.

Participation to networks

- 2018 – present: participation to the ANR French Contract on **Green Innovation: Creativity, Risk and Social context** (GrICRiS, PI: Giuseppe Attanasi, UCA).
- 2017 – present: UCA project on smart contracts (“Smart IoT for mobility”).

Doctoral Supervision

- Barbara Buljat (co-supervision by Lise Arena) 2019-. “Augmented reality – an effective persuasive tool in raising awareness of plastic pollution”.
- Marta Ballatore (co-supervision by Lise Arena) 2019-. “New forms of appropriation and usages of digital technologies on the IoT market: the case of smart contracts in the automobile sector”.
- Imen Bouhleb, PhD student at the University Nice Sophia Antipolis since September 2014. “Essays on the exploration-exploitation trade-off: Theory, simulations and experiments ». Agnès Festré (Supervisor, Professor at UCA), Eric Guerci (Associate Director at UCA, co-supervisor). Expected date of defense: Autumn 2019.
- Ismaël Rafai, PhD student at the University Nice Sophia Antipolis since September 2014. “Essays on the implications of limited attention for economic analysis”. Committee: Thibault Gajdos (Senior researcher at Laboratoire de Psychologie Cognitive de Marseille, opponent) Marie-Claire Villeval (Professor at U. Lyon 2, opponent), Andreas Hefti (Senior Research Associate at U. Zurich), Nobuyuki Hanaki (Professeur at U. Nice-Sophia Antipolis, supervisor), Agnès Festré (Professeur à l’U. Nice-Sophia Antipolis, supervisor). Expected date of defense: Autumn 2019.

Doctoral Committees (* indicates chair)

- Raül Cardenas Tamayo*: “Social welfare, usage of capital and income distribution: To rethink technology and social cost”, University Picardie Jules Verne, 8 November 2012.
- Laëtitia Chaix*: “Online payment: Economic perspectives, business models and competitive implications”, University Nice Sophia Antipolis, 27 November 2013.
- Dorian Jullien*: “A methodological perspective on behavioral economic and the role of language in economic rationality”, University Nice Sophia Antipolis, 8 June 2016.

External Doctoral Committees and Opponents (* indicates chair)

- Vincent Théroude: “Rules and efficiency in collective choices: an experimental approach”, University of Lyon 2, France, June 24th, 2019. Opponent.

- Rémi Gaultier*: “Essais sur la punition coûteuse chez les humains”, University of Montpellier, France, June, 2018. Opponent.
- Eirik Eriksen Heen: “Endogenous sharing of knowledge”, UiT The Arctic University of Norway (Tromsø, Norway), December 13th, 2017. First opponent.
- Beniamino Callegari: “Joseph Alois Schumpeter: A heterodox theoretical interpretation”, University of BI Norwegian Business School (Oslo, Norway), December 4th, 2017. First opponent.
- Kate Farrow: “Social Norms and Prosocial Behavior: Experimental Insight”, University of Montpellier 1 (France), October 12th, 2017. Opponent.

Evaluation activities

- Post-Doctoral grants examiner for the UiT The University of Arctic (Tromsø, Norway) in 2018.
- Bernard Herencia: “La contribution de Lemercier de la Rivière à la physiocratie politique”, University of Paris-Est Créteil, France, 2015. External examiner.
- Research evaluation for NWO (Netherlands Organization for scientific research) in 2013 and 2017.
- Research evaluation for AERES (French Agency for the evaluation of scientific research) in 2013 and 2015

Referee

- *American Political Science Review*
- *BE Journal of Theoretical Economics*
- *Cahiers d’Economie Politique*
- *Cambridge Journal of Economics*
- *Economie et Société (Cahiers de l’ISMEA)*
- *European Journal of the History of Economic Thought*
- *History of Political Economy*
- *Journal of Bioeconomics*
- *Journal of Economic Psychology*
- *Journal of Evolutionary Economics*
- *Journal of the History of Economic Thought*
- *Revue d’Economie Politique*
- *Revue Economique*
- *Routledge Books.*

• **Invited talks, today ← 2006**

2020

- Invited Professor at LUISS Guido Carli (Rome, Italie), March-June 2020
- Invitation to a Seminar at THEMA U. of Cergy Pontoise & ESSEC, February 13, 2020.

2017

- Invitation to the Centro de Ciencias Humanas y Sociales (CSIC) for a workshop on Colonial Banks, organised by Inés Roldán de Montaud, Madrid, 14-15 September 2017.
- Invitation to the Massachusetts Institute of Technology (MIT) for the Annal workshop of the Polanyi Society: “Trade, Employment, and Public Policy: Polanyi Then and Now”, co-organised by Anne McCants (MIT) and Eduardo Beira (MIT Portugal Program), Boston (USA), 18 November 2017. https://youtu.be/aOzp-U_Ewo4; <https://youtu.be/b9WeUM4TEow>.

2015

- Invitation to the University of Strasbourg (BETA), “Range of splitting options and observation effect under different payment systems in an ultimatum game” (with Pierre Garrouste), 7-9 December 2015.

2014

- Invitation for PhD Seminars (12h) at the Walras Pareto Center (University of Lausanne, Switzerland), October 2014.

2011

- Invited Seminar to the Seminar on ‘Economics of Institutions’, Centre d’Economie de la Sorbonne, “Written feedbacks and dictator’s behavior”, 12 May 2011.
- Invited Seminar to the Workshop in Philosophy, Politics, and Economics’ – ‘George Mason University’, (Fairfax / Washington VA, USA), “Written feedbacks and dictator’s behavior: Some experimental evidence”, 18 November 2011.

2008

- Invited Seminar to the Workshop in Philosophy, Politics, and Economics’ – ‘George Mason University’ (Fairfax / Washington VA, USA), “Menger and Wieser on the dynamics of the emergence of money”, Fairfax (VA), USA, 27 April 2008.

2007

- Invited Seminar to the Workshop in ‘Philosophy, Politics, and Economics’ from George Mason University, “Rationality, behavior and institutional change in Schumpeter”, Fairfax (VA), USA, 3 April 2007.
- Invited Seminar to the ‘Midis de l'économie et des sciences sociales’, “Rationality, behavior and institutional change in Schumpeter”, Paris, 23 April 2007.

2006

- Invitation to the Austrian Seminar (ATOM-PHARE, University of Paris I), “Connaissance et croyances en économie : l'exemple de la tradition autrichienne”, Paris, 7 March 2006.
- Invited Seminar at the University of Torino (Dipartimento di Economia Politica), “Incentives and motivations: to what extent can economics benefit from psychology?” (joint contribution with P. Garrouste), 5 May 2006.
- Invited Seminar at the University Luiss Guido Carli (Roma, Italy), “Incentives and motivations: crowding in and crowding out effects” (joint contribution with P. Garrouste), 14 September 2006.